

Hans Kraaz, CEO of Intercoastal Financial Group, of Fort Pierce Florida, is pleased to announce the expansion of their marine lending group in the New England region by adding Maribeth Pochini. "We are pleased and excited to have Maribeth Pochini as part of the Northeast team, someone with her experience and skills are a huge asset in this marketplace." Maribeth will be working in conjunction with Jim Desnoyers, Cliff Burwell, Tonya McFadyen and Paul Moriarty out of the Northeast regional office in Mystic CT. Maribeth will be reconnecting with dealers and brokers in New Hampshire, Maine, Massachusetts and Vermont. Maribeth comes to Intercoastal Financial Group with years of experience in the marine lending arena, with a solid background in consumer marine lending, underwriting and dealership operations. She has been a familiar face at boat shows and industry events and is looking forward to reconnecting with her dealers, brokers and customers from the many years in the industry. Intercoastal Financial Group has a solid platform of lenders and competitive rates whether it's a \$10K boat loan or financing a yacht for \$2 - \$3 million.. Please join us in welcoming Maribeth back to the marine lending business and to Intercoastal Financial Group. She can be reached at 978.660.3688 or via email mpochini@boatloans.net.